



## DATA BACKUP SERVICES

### A PROACTIVE PLAN IN A REACTIVE WORLD

Datagram's managed backup services allow customers to leave the business continuity planning to those who do it best.

On average, the majority of IT budgets are spent on just keeping systems up and running, leaving fewer resources available to focus on core business and strategy. Let Datagram's Data Backup Services provide your company a fully managed Business Continuity Strategy your network demands, while you focus on growing your company.

Datagram's Data Backup Services ensure your data is duplicated, stored and ready for you at any time, should your servers or computer equipment become damaged or lost.

Datagram provides two service options: Shared Backup and Dedicated Backup.

### SHARED DATA BACKUP SERVICES

With Datagram's Shared Backup Services, companies don't need to worry about purchasing software licenses, servers or connectivity; Datagram provides you the fully managed solution at one reasonable price.

Customer Benefits Include:

- Fully redundant, RAID protected, backup servers
- Fully managed licenses for EMC Retrospect software
- Guaranteed backups and storage
- Full data restoration available over the Internet or shipped to you on external media
- No limits on data transfer
- Virtually unlimited storage
- Service available to any company, anywhere, not just for Datagram's Access or Datacenter customers
- Backup is housed in strategically located, fully redundant datacenters

**Simplicity:** Customers provide Datagram with directory information, backup frequency and retention requirements; Datagram manages the rest.

**In the event of a disaster, such as a blackout or power failure, how quickly can my company be back online?**

Datagram backup services allow clients immediate access to their backed up data at all times. In previous blackouts, Datagram customers remained up-and-running due to careful DR and backup planning, including available diesel generators, backup HVAC and redundant connectivity. However, in the unlikely event of a power failure, Datagram customers receive a proactive notification of any failed backup operation and our on-site team of Datagram technicians begin to troubleshoot systems immediately to ensure a safe and fast recovery. Additionally, all replicated data is immediately available.

### Why Invest In Backup Services?

Regulatory and governmental requirements, such as HIPPA, GLBA and Sarbanes-Oxley

- Business Requirements
- Accidental or intentional deletion or corruption
- Failure of server, hardware or software
- Natural or terror-related disaster



## DEDICATED DATA BACKUP SERVICES

Datagram's Dedicated Data Backup Services are for customers who want to manage their own backups but need their hardware and servers collocated in a secure and redundant datacenter.

Datagram's fully conditioned, Backup Datacenter Facility, located in Bethel, Connecticut, is the ideal, remote location to store you company's most valuable information.

Customer Benefits Include:

- Dedicated Network Attached Storage (NAS) in increments of 1 TB, 2TB or 4 TB
- Secure offsite location in Datagram's' Bethel facility, located 60 miles outside of the New York City
- Full data restoration available over the Internet or shipped to you on external media
- Flexible and attractive bundled solutions available

**Simplicity:** Datagram's Dedicated Data Backup Services offers flexibility, reliability and security.

## INTERNET SOLUTIONS MADE SIMPLE

Datagram is the Internet Solutions Company that enables clients to efficiently leverage the Internet to achieve their objectives by providing highly reliable network and datacenter-based services, such as Dedicated Hosting, Internet Access, Colocation and Disaster Recovery. With over fifteen years experience in designing networks and server environments, Datagram operates state-of-the-art network and datacenter facilities in the New York metropolitan area, with additional points of service in Connecticut and California. Datagram is committed to optimal customer support and first-in-class technology so customers can focus on growing their business while Datagram takes care of the rest. **Datagram: Internet Solutions Made Simple.**

To simplify your company's Internet solutions, please visit [www.datagram.com](http://www.datagram.com).

